



Practice Management Consultant

LOCATIONS: St. Louis/KC, Denver, Atlanta, Seattle, Boston

Company: MacuLogix, Inc. is a medical device company based in Middletown, PA. MacuLogix is the only company to equip eye care professionals with the instrument, tools and education needed to effectively diagnose and treat patients with AMD. By leveraging the science of dark adaptation through its AdaptDx, MacuLogix is working to eliminate preventable blindness caused by AMD, a chronic, progressive disease that impacts over 170 million people worldwide and goes undiagnosed in 25 percent of patients. Through its AdaptDx dark adaptation biomarker, MacuLogix enables eye care professionals to detect, monitor and treat AMD three years before it can be seen clinically.

Current Need: We are looking for a Practice Management Consultant (PMC) who will represent MacuLogix as a vital part of our mission to create AMD Centers of Excellence with our users. This specialized field expert will work directly with doctors, their staff, and the regional sales executives in a responsive and professional manner. Our PMC will educate and train medical professionals in the operation, utility, and best practices in using the AdaptDx. The PMC must be able to install MacuLogix instruments, attach peripheral devices, and communicate basic equipment maintenance procedures.

Specific Functions of the Job:

- Manage onsite product Installation and user training of the AdaptDx.
- Contact customer accounts to provide support and facilitate successful utilization.
- Report weekly to MacuLogix management on utilization and technical/clinical information related to the use of the AdaptDx.
- Independently schedule appointments, make travel arrangements, and address customer inquiries/issues.
- Serve as the customer's liaison to MacuLogix on technical/clinical issues. Request assistance as needed.
- Assist MacuLogix sales representatives with product demonstrations.
- Other duties may include, but are not limited to setup and instruction of MacuLogix equipment at conventions and/or seminars.

Minimum experience, abilities required:

- Professional demeanor
- Customer sensitive communications skills
- Timely, efficient, and organized
- Analytical, detail oriented
- Cooperative, team oriented
- Able to multi-task and manage changing priorities
- Proficient in Excel, PowerPoint, Word, Outlook
- Excellent oral and written communication skills.
- Able to maintain confidential Company related information
- Once trained, able to perform most job related tasks with little supervision
- Ability to work in a diverse office environment
- Ability to travel, including overnight and occasional weekends
- A valid driver's license
- Knowledge of the ophthalmic diagnostic industry, or practical experience within an optometric or ophthalmic practice
- Experience in a self-directed environment Professional demeanor

Preferred candidates will have:

- Experience with ophthalmic medical device
- Certification as an ophthalmic, or optometric, assistant or technician
- Extensive understanding and usage of computers and accompanying software (PowerPoint, MS Excel, MS Word, Outlook as well as CRM, Microsoft Dynamics)
- A minimum of five years of experience in an ophthalmology or optometry clinic or in the ophthalmic diagnostic industry or comparable experience

Compensation:

We offer a competitive salary based on prior experience with equity participation and benefits.